

For Immediate Release

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**viaPeople, Inc. Announces The Launch of A New Outsourcing Service
To Process Paper Performance Evaluations**

PRINCETON, NJ –June 8, 2004 – viaPeople, Inc., a leading human asset management software and consulting services company, announced today their latest service offering that enables customers to eliminate the processing of paper performance evaluations without fully committing to an online system. Customers simply send completed performance evaluation forms to viaPeople for scanning and data entry, and they will receive files with an electronic image of every completed form, along with a database of the information entered on the form.

"Many companies today continue to use paper forms in their annual performance evaluation process" says Jim Perry President and CEO of viaPeople. "Our paper outsourcing service gives customers the ability to eliminate paper storage and, most important, capture the PE data for each individual". "The viaPeople solution has allowed us to alleviate the administrative burden of handling, scanning and filing thousands of forms thereby redirecting our efforts to more strategic activities" says Susan Herbert, HRIS Manager at Meridian Health.

"The benefits are tangible, the ROI is immediate, and the reporting and analysis that becomes available to the company is invaluable," adds Perry. In most cases, viaPeople can complete the entire outsourcing process in as little as three weeks, from receipt of the paper to returning the electronic files.

The unfortunate reality of transitioning to an online PE solution is that many companies have large groups of employees that do not have computer access, as in manufacturing and similar industries. This causes the problem of handling two disparate PE processes - one online and one on paper - so as a result many companies stay with a paper process.

viaPeople solves this problem by offering a hybrid solution that combines both online and paper processing. The viaPeople PE software product can be used globally and those business units that continue using paper can forward the paper PE forms directly to viaPeople and the information is captured in the same database.

In the end, viaPeople is offering the best of both worlds to its customers. Through paper outsourcing, customers achieve the same results as using an online PE system and paper outsourcing is usually the first step towards transitioning from a paper based process. Through continuing to process paper evaluations, viaPeople enables its customers to

transition to an online solution at their pace, while managing the change in process to suit their needs.

About viaPeople:

viaPeople is a human asset management software and consulting services company. They enable companies to identify top performing employees, profile the behaviors that make those people successful and then reshape their existing workforce to significantly improve overall performance. Using the science of Industrial/Organizational Psychology and advanced performance analysis software, viaPeople is able to correlate individual performance to a company's financial performance and calculate return on human capital investment. viaPeople offers the time savings and cost efficiency of online implementation, the flexibility to customize to a client's specific needs, and the domain knowledge to help clients measure and improve the return on their investment in human capital. viaPeople's proprietary software is web-based, scalable, flexible and secure. Visit viaPeople, Inc. at <http://www.viapeople.com>.